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AV 4 IT-US

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INCOMING TELEGRAM *Department of State*

DECLASSIFIED

DEPARTMENT OF STATE A/CDC/MR
REVIEWED BY _____ DATE 25 MAY 1982
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SUBJ: CIVAIR

REF: STATE 92725 - AV 4 IT-US

1. WHILE GOI FINAL DECISION MUST WAIT RETURN OF GENERAL SANTINI FROM FAR EAST DEC 10, AMBASSADOR DAPOMAZZA SAYS FONOFF FAVORS HAVING PRELIMINARY TALKS IN ROME JAN 9 AND FORMAL NEGOTIATIONS LATER IN WASHINGTON.

2. AS FOR GROUND TO BE COVERED, FONOFF UNWILLING BE MORE SPECIFIC THAN POSITION OUTLINED ROME 2178. CAPOMAZZA DID NOTE, HOWEVER, THAT GOI REGARDED DENUNCIATION AS ESSENTIALLY POLITICAL ACT AND SEES NEGOTIATIONS ALSO AS ESSENTIALLY POLITICAL. WE BELIEVE HE MEANS BY THIS THAT ITALY'S GOAL IS THE POLITICAL GOAL OF ACHIEVING BALANCED BILATERAL THAT COMPARES WELL WITH THOSE ACCORDED OTHER COUNTRIES OF SIMILAR IMPORTANCE IN AIR TRANSPORT AND AS AIR TRANSPORT MARKETS. HE IS NOT RPT NOT TALKING ABOUT ECONOMIC ADVANTAGES TO BE WON BECAUSE OF ITALY'S POLITICAL SUPPORT IN OTHER AREAS.

3. FONOFF OBVIOUSLY WANTS TO ESTABLISH IN PRELIMINARY TALKS THE GENERAL FRAMEWORK OF THE NEGOTIATIONS. BEFORE ENTERING TECHNICAL GIVE AND TAKE OF FORMAL NEGOTIATIONS, GOI BELIEVES IT NECESSARY MAKE CLEAR TO US NEGOTIATORS BASIC ELEMENTS FUTURE AGREEMENT MUST SATISFY, AND TO LEARN FROM US NEGOTIATORS WHAT SORT OF RESULT WE EXPECT TO ACHIEVE.

4. ITALIAN TEAM WILL EMPHASIZE THAT NEGOTIATIONS ARE NOT RPT NOT "TO AMEND TERMS AND CONDITIONS OF PRESENT AGREEMENT." AS NOTED ROME'S -333 AND ELSEWHERE, ITALIANS WISH TO FORGET PRESENT AGREEMENT AND WITH IT AS MUCH AS POSSIBLE OF RANCOR DEVELOPED FROMIT OVER YEARS. THEY THINK PRELIMINARY TALKS NATURALLY NEEDED WHEN TWO SIDES START FROM CLEAN SLATE. TO WORK OUT OUTLINES OF PICTURE DESIRED.
DECON 12/5/69.
REINHARDT
BT

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